Regional Representative Suggestions

1) Prior to going to the convention, Contact the Regional Chairman by phone and determine if there are any special areas in which you can help the Regional. Such things as:
   Make a presentation
   Do a workshop
   Bring any special forms
   Serve on a panel discussion
   Work in any special area of the meeting

2) During the discussion with the Chairman, confirm that you are scheduled for:
   Meet your NAWCC Representative meeting
   Short talk at food function (breakfast, lunch or banquet)
   A table near entrance to place a National Representative sign and a couple of chairs to talk to members who stop by.
   Need to meet with regional committee

3) The short talk at the "Meet your Rep." or food function may include:
   What is new and good going on at Headquarters or Board
   Clear facts (no negative presentation) on membership and finance
   Positive presentation and compliment Regional Committee and Volunteers
   Single out any "local" members who have done something special.

4) Bring one or two signs with your picture and words asking members to stop and talk about any subject of interest - good or bad. (See sample attachment)
   One sign can be placed near registration and the other on your mart table.

5) Circulate and Talk to Members.
   Try to spend 50% of the mart hours walking around the mart room talking to members including table holders. A good opening is to ask:
   "What do you like best and least at this Regional?"
   "Is there anything you would like the Board to do for you or your chapter?"
   "How should we solve membership and financial situations?"
   "How can you help us make NAWCC better?"

   Ask members how they feel about:
   Dues, Museum, Library, Website
   National Committees, Bulletin, and Mart.

   Ask if they have any questions or do they need any information they have not been able to find.
   Write down all questions whether you have answered them or not and get name and email or address of member.

   Within a week answer all questions and provide more details, if available, on questions that were answered. Do not just refer questions to someone else.

6) Wear the NAWCC Board identification badge and also bring and handout business cards with your name contact information.